

## **Identity**

Competence, professionalism and experience at the service of the Planet.

**Gaia Energy** operates in the **renewable energy** and **energy efficiency** sectors alongside individuals and businesses to ensure a sustainable future for our planet by encouraging the production of clean energy.

Gaia Energy's work stands out for great attention to innovation process. Our company carries on a continuous research of primary sources through which we intend to offer new products and services, increase our skills and differentiate ourselves from competitors.

We work daily in search of new ideas in order to let the possibilities of tomorrow be the ones available today.

## Our

Gaia Energy Group is committed to doing its part and works to achieve the goals and development of a new "green mentality" by making its contribution to the growth of a sustainable path in support of the purposes promoted by the 2030 Agenda.

### 2030 AGENDA **Commitment** for Sustainable Development











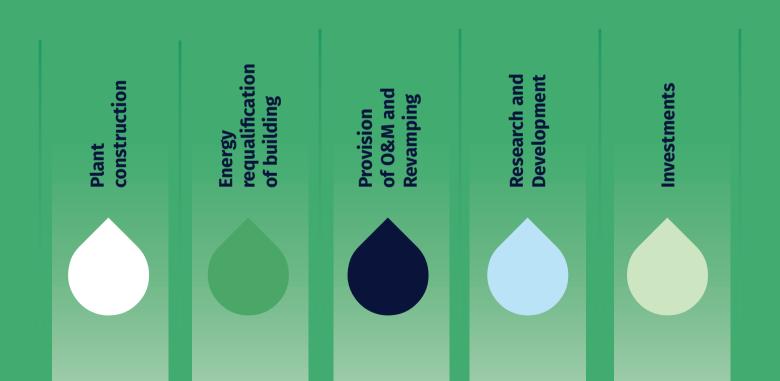




### **Solutions**

Through an all-round approach, Gaia Energy operates in the constant search for solutions allowing our customers to evaluate complete and innovative offers.

Each phase of the clean energy production process requires specific skills: from finding a customized financial solution to plant maintenance for production optimization and planning of targeted investments.



## Installation of plants

#### **TURN KEY**

A fully customizable solution that provides for the assignment of a dedicated consultant for the entire process of designing and evaluating tax benefits and incentives, design and construction of the system.

#### **ESCO INTERVENTIONS**

The combination of specific services and guarantees to provide energy efficiency solutions to SMEs and individuals, guaranteeing the most convenient conditions and **without any investment** by the end customer.

#### **OPERATIONAL RENTAL**

It offers client companies the advantages of not having to face any initial investment and at the same time benefiting from a **tax deduction**, being able to charge the entire amount paid during the year.





### Maintenance

Maintenance is not a **Cost**, but a **Profit**.

#### **OUR PLUS**

- Management in 24h
- Large spare parts warehouse
- Specialized technicians
- Long-time experience

#### **SOLUTIONS**

**O&M solutions** are customizable according to customer needs and allow you to optimize costs by defining service packages.

Through **Revamping** it is possible to act for the redevelopment and renovation of a photovoltaic system. By updating it with current and cutting-edge solutions, it is possible to extend and improve its performance.

## Building envelope efficiency

Thanks to the opportunities offered by the state incentives of the **110% Superbonus**, Gaia Energy makes all its skills available to carry out integrated redevelopment interventions for the energy performance of buildings.

## Research and development

The search for innovative solutions for the design of products and services capable of responding in an increasingly targeted and punctual way to the specific needs of customers and, at the same time, increasing company skills for constant improvement and a unique positioning in the reference market.





#### **Investments**

#### **GRID PARITY**

In the absence of incentives, Gaia Energy invests directly or in co-development with private equity investors or business banks for the construction of large photovoltaic systems in a Grid-Parity perspective.

#### **FER PLANTS**

For the construction of plants on industrial roofs or land by exploiting the opportunities introduced by the FER (Renewable Energy Sources) incentive decrees.

#### **ENERGY COMMUNITIES**

In support of communities wishing to act in respect of the environment, Gaia Energy participates in the development of the actions necessary to create energy communities to obtain economic benefits, through the incentive mechanism for energy produced and self-consumed.



# Operating model

#### 1 Advice

with one of our experts to assess in detail the applicable solutions in accordance with the energy needs.

#### **2** Energy audit

is the process of analyzing the customer's energy needs in order to determine the best efficiency solutions.

#### **3 Design and construction**

of the system based on the analyzes carried out and in accordance with the choices made by the customer.



### **Certifications**

Our commitment with perseverance and dedication has led us to achieve product and process quality certifications.

In order to guarantee results towards our customers (UNI CEI 11352); in energy management (ISO 50001); for the attention to the health and safety of our employees and all interested parties (ISO 45001); for respect for the environment (ISO 14001) and for the effectiveness and efficiency of processes (ISO 9001).











# Plants made

We operate throughout the country for the construction and maintenance of plants in response to requests from industrial, private and public entities.

The installation process of the systems is meticulously followed in every phase by a technical and photographic report.

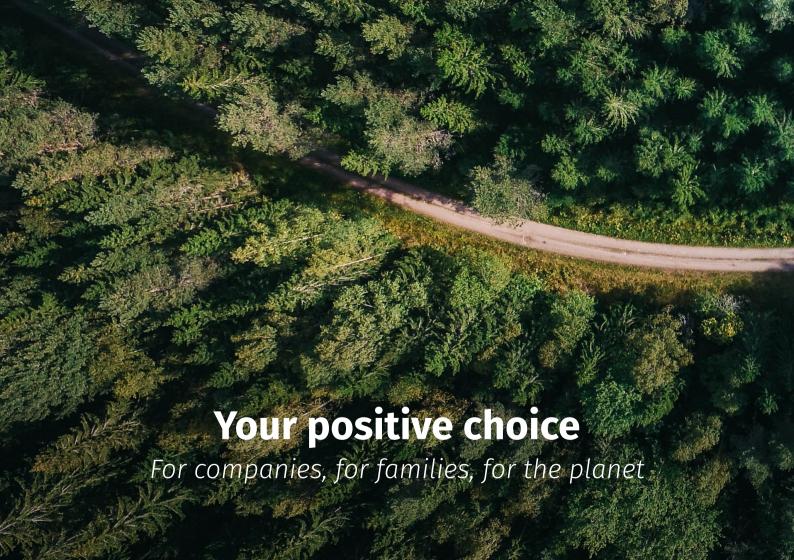
















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